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Exam : **312-75**

Title : Certified EC-Council Instructor (CEI)

Version : DEMO

1.As an instructor you discover that key learning objectives are not addressing student's needs in your learning material. Choose below the appropriate action that the instructor should take:
A. Make content changes to meet student's needs.
B. Refer this matter to the courseware/instructional designers.
C. Inform your manager to take action.
Answer: A

2.Louie, an Instructor for the ENSA program identified that one of the survey statistics mentioned in the instructor slides is not up to date as the survey body had released the updated version of the survey two days prior to the commencement of the ENSA class, what should Lou* do to ensure that students are updated with the latest information?
A. Skip the survey slide and ask the students to ignore it.
B. Ignore the latest information and do not discuss it with the students unless someone m the classroom points out the new survey.
C. Blame the course material for not having the latest information and criticize the entire courseware.
D. Discuss the old survey results with the students and provide them with the latest statistics to analyze the change m survey data.
Answer: D

3.What is the exam code for E-Commerce Architect exam?
A. 212-31
B. 212-32
C. 212-33
D. 312-32
E. 212-34
Answer: B

4.One thing an Instructor should never do in class is:
A. Use analogies
B. Use Jargon
C. Use stories from the field
D. Use video recorder
Answer: D

5.An Instructor knows a humorous story that will highlight a point they are trying to convey to the class. The story is of questionable taste for the audience. How should the instructor proceed?
A. The instructor should tell the story as it will highlight a concept
B. The instructor should ask the students that might be offended to leave the room
C. The Instructor should not tell the story
D. The Instructor should ask permission from attendees to tell the story
Answer: C