KillTest

質量更高　服務更好

練習題

https://www.killtest.net

一年免費更新服務

Exam : **650-175**

Title : SMBAM - SMB Specialization for Account Managers

Version : DEMO

1.What are two indicators that a customer should consider the installation of a Wireless LAN Controller? (Choose two.)
A.want to provide employee wireless access
B.want to provide unsecured wireless access
C.need between two and three access points
D.need one access point
E.need more than four access points
F.want to provide guest wireless access
Answer:EF

2.What resource would you recommend to a new Cisco partner for a variety of tools? (Choose one.)
A.Channel Incentive program
B.Unified Communications for SMB
C.Partner Central
D.Steps to Success
Answer:C

3.Which statement best describes what Cisco Smart Care Service provides? (Choose tonw.)
A.bundled, unlimited support with the purchase of any Cisco product
B.bundled technical support and maintenance for Cisco networks
C.fee-based add-on support and tech-to-tech assistance for Cisco products
D.technical support, maintenance, and monitoring to Cisco networks Answer:D

4.Which two functions does Cisco Configuration Assistant provide? (Choose two.)
A.call forwarding
B.command line configuration
C.wireless connectivity
D.device discovery
E.call routing configuration
Answer:DE

5.Increased productivity, minimized legal risks, and improvements in "green" operation can be easily linked to Cisco solutions in which technology area? (Choose one.)
on the destination network, between the server and a router
A. Security
A.voice
B.routing and switching
C.eCommerce
D.web collaboration
Answer:A

6.For which of the following campus LAN areas is the Cisco Catalyst Express 500 Series Switch most suitable? (Choose one.)

A.backbone area
B.distribution area
C.core area
D.access area
Answer:D

7.Which Cisco support service product targets customers with up to 48 users on a network where voice .communication is mission-critical to business operation? (Choose one.)
A.SMARTnet Partner Service
B.Cisco Smart Foundation Service
C.Cisco Technical Assistance Center
D.Cisco SMARTnet for SBCS
E.isco Smart Care Service
Answer:D

8.In which areas do SMBs tend to require better products than found in retail stores?(Choose one.)
A.voice, intranet, and security
B.security, voice, and wide-area networking
C.wireless, intranet, and wide-area networking
D.wireless, security, and voice
Answer:D

9.What are three of the attributes sought in a target customer for Cisco Smart Foundation services? (Choose three.)
A.50 or fewer network devices
B.comprehensive network-wide support requirements
C.fewer than 250 network users
D.network is not mission-critical to business
E.network is considered mission-critical
F.,skilled on-site customer IT staff
Answer:ACD.

10.Which three characteristics are true of the ProtectLink Gateway product? (Choose three.)
A.provides encryption between a browser and a web server
B.provides web server content filtering
C.is bundled in the SPS platform
D.provides content filtering for e-mail
E.blocks 97% of SPAM
F.protects from spyware and phishing attacks
Answer:BDF