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練習題

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Exam : **650-752**

Title : Advanced IP NGN Architecture Sales

Version : DEMO

1.Which two documents comprise a customer transfer of information? (Choose two.)
A. technical high-level overview
B. technical low-level overview
C. optimization tests
D. implementation and testing plan
Answer: A,D

2.What are the three primary developments that influence modern networks.? (Choose three.)
A. social networks
B. location-based services
C. working from the office
D. instant messaging
E. wireline connectivity
F. use of narrowband access networks
Answer: C,D,E

3.Which three services will be available in the Connected Life at Move service after the deployment of LTE access technology? (Choose three.)
A. location-based service
B. audio/video streaming
C. VPN
D. QoS
E. gaming
F. remote control of home appliances
Answer: B,E,F

4.DRAG DROP
Match the terms on the left to the explanations on the right.

	CapEx	1.	Expenditures creating future benefits.
	OpEx	2.	All hardware and software, and their installation, integration, migration, warranties, licenses, purchasing research, and risks.
	TCO	3.	Ongoing cost for running a product, business or system.
	ROI	4.	Ratio of money gained or lost on an investment relative to the amount of money invested.

Answer:

1.	CapEx	1.	Expenditures creating future benefits.
3.	OpEx	2.	All hardware and software, and their installation, integration, migration, warranties, licenses, purchasing research, and risks.
2.	TCO	3.	Ongoing cost for running a product, business or system.
4.	ROI	4.	Ratio of money gained or lost on an investment relative to the amount of money invested.

5.What is the main portal where Cisco Partners can access the tools and resources they need for their sales and support efforts?
A. Cisco Partner Talent Network
B. Cisco Partner Education Connection
C. Cisco Partner Central
D. Cisco Interoperability Portal
Answer: C