KillTest

質量更高　服務更好

練習題

https://www.killtest.net

一年免費更新服務

Exam : **840-425**

Title : Executing Cisco Advanced Business Value Analysis and Design Techniques

Version : DEMO

1.Which three reasons make an organization conduct Business Transformation? (Choose three.)
A. Slow processes
B. Poor market-share
C. Reduced profit
D. Consumerization
E. Lack of discipline
Answer: A, B, C

2.Which three benefits are derived from Business Transformation? (Choose three.)
A. become more competitive
B. establish new customer relationships
C. generate value
D. become more creative
E. accelerate the Go To Market
Answer: A, B, C

3.Which two options are true regarding a customer goal? (Choose two.)
A. A goal is s a desirable business state.
B. A goal is a future expected outcome or state.
C. A goal is a milestone to reach.
D. A goal is a decision or choice.
E. A goal is a priority that makes a difference.
Answer: A, B

4.Why is it important for a Business Value Specialist to identify customer goals?
A. To define SMART objectives.
B. To establish an action plan.
C. To define times and responsibilities.
D. To analyze risks and a mitigation plan.
Answer: A

5.What makes it possible to measure advance progress during Business Transformation?
A. KPI's
B. TCO
C. ROI
D. ROCE
E. WACC
Answer: A