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練習題

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Exam : **HP2-B126**

Title : Selling HP Printing Hardware

Version : DEMO

1.What is the customer value of the Universal Print Driver?
A.It enables customers to store documents in the cloud through just one driver
B.It provides one driver for an HP LaserJet MFPs. most printers and some HP OfficeJets
C.Its image preview allows users to view zoom edit and re-order pages
D.it provides industry-leading fleet management tor as little as 15 euros per month for an unlimited number of devices and users
Answer: B

2.How does a 650-sheet paper tray help your customer?
A.It means there is no need to buy additional paper tray
B.Due to the bigger surface it is 3 lot easier for the user to put the paper into the tray
C.It minimizes noise and reduces the risk of damaging the cartridge
D.The customer can add a whole ream before the tray runs out of paper
Answer: B

3.Which trends are driving today's changing office?
A.Technology for printing, computing, networking, and software needs is advancing more capacity them ever before.
B.OfficeJet Carepacks, ZBook, and flow MFP are replacing previously used products.
C.Your office is where you are, security, costecological aspects, collaboration, and autonamed pages based processes.
D.More customers are moving to a cloud-only solution through their personal systems, printers, servers, storage and software.
Answer: A

4.Which statement is correct regarding HP Quick Sets?
A.HP Quick Sets are a highly reliable and secure pre-boot and recovery method for HPMFPs
B.HP Quick Sets allow customers to manage and retrieve documents from the cloud
C.Through the HP Universal Print Driver customers can set a number of tasks that can be achieved at the touch of a button
D.HP Quick Sets are your customers launch document workflows mat scan and save documents and get it right every time-at the touch of a button
Answer: C

5.What is the advantage to the customer of HP pigmented OfficeJet inks with enhanced durability?
A.It reduces the risk of smearing and fading
B.it reduces the cost per page because cartridges last longer
C.it towers the entry price
D.It prevents leakage from cartridges
Answer: A