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Exam : **M6040-419**

Title : IBM SurePOS 500 Series models 5x6 Sales Mastery

Version : DEMO

1.What are two key advantages that the Model 566 has over competing POS systems?
A. number of ports
B. maximum screen size
C. infrared touch screen
D. tool-less serviceability
Answer: C,D
Explanation: New SurePOS 500 4852-5x6 models now include the following: *15" Display Tablet with Improved Infrared (IR) touch *The rear cover, HDD (if present), power supply, system memory, system tailgate, processor fan (premium model), display tablet, MSR, speaker assembly, integrated 2x20 display, biometric fingerprint reader and main system board can be removed without tools. The front bezel can also be easily separated from the LCD assembly, without the use of tools.Etc.

2.What is the design lifecycle of Toshiba POS systems?
A. 3 years
B. 5 years
C. 7 years
D. 9 years
Answer: C
Explanation: Service Availability:Up to seven years following withdrawal from market

3.A retail prospect's main requirement for their new POS is that it should bring their energy costs down. Which two features of the SurePOS 500 best meet this requirement?
A. retail hardening
B. deep sleep automation
C. light path management
D. power efficient processors
Answer: B,D
Explanation: Energy-efficient processor and power supply designed for cost savings Power-saving deep sleep automation system is set to a low-power mode and conserves almost as much energy as in the off state

4.What is the machine type for the SurePOS 526 and 566 models?
A. 4852
B. 4961
C. 4840
D. 4846
Answer: A
Explanation: The newest models of the SurePOS 500 family, the 4852-526 and 4852-566, have recently been introduced.

5.What are two eco-friendly selling points of the SurePOS 500?
A. recycled plastic
B. fanless operation
C. more efficient power supply

D. recycling trade-in discount after seven years

Answer: A,D

Explanation: Eco-friendly

Upgradable — Keyboards are designed with modular building blocks to enable reuse of parts in future installations. The design enables an extended product life to perform over a long (seven-year) life cycle, translating into fewer obsolete products and less disposal.

Reuse — New keyboards are compatible with recent IBM POS

systems. The modular design makes it easy to repair worn components, and easy to upgrade as technology changes.

Minimize environmental impact — Keyboard packaging consists mostly of recycled post-consumer waste materials. Most of the keyboard and packaging content may be recycled.